

# CEO Message Q4 2024-2025

The Board of Directors of *AML Foods Limited* today announced results for the fourth quarter and fiscal year ended April 30<sup>th</sup>, 2025. Sales for the quarter were \$56.2m, an improvement of \$7.1m or 14.4%, from the same period last year. Year-to-date sales were \$203.0m an increase of 6.3% over the previous year. Net profit for the quarter was \$8.5m, compared to \$2.1m for the same period last year. The results include net insurance proceeds related to the recent fire event, offset by the write-off of affected fixed assets and inventory, of \$3.2m. Year-to-date net profit was \$14.6m or 7.2% of sales, compared to \$4.9m in the prior year.

We are pleased with our quarterly results and the improvement in our year-to-date performance compared to the previous year. These outcomes reflect the impact of our ongoing strategic investments in data analytics, operational efficiencies, and customer engagement. By leveraging data-driven insights, we have enhanced our ability to serve customers more effectively, resulting in higher customer satisfaction scores and increased basket size. We have also made significant progress in improving in-stock levels—particularly for key items—and in personalizing our offerings to better meet individual customer needs. Additionally, we achieved a nearly 50% year-over-year reduction in shrink expenses, which also significantly contributed to our improved performance.

During the quarter, AML Foods faced a significant challenge with the loss of our Solomon's Old Trail and Cost Right Nassau locations due to a devastating fire. In response, we immediately activated our disaster recovery and business continuity plans, ensuring uninterrupted operations and maintaining stability across the business. We are proud of how our teams responded to this unfortunate event. We have retained all team members from the impacted locations, and demolition work is now underway. We are committed to rebuilding our Old Trail facility and will provide updates on the reconstruction timeline as more information becomes available.

On May 21st, 2025, we opened our newest location, Eleuthera Markets in Governor's Harbour and are grateful for the warm reception received from the community. Sales have exceeded our initial expectations, and we look forward to building strong relationships and becoming a valued partner on the island.

Based on the quarter's performance the Board of Directors have approved an ordinary dividend payment of \$0.05 per share and an extraordinary dividend of \$0.03 per share payable on July 21, 2025, to shareholders on record as of July 16, 2025.

On behalf of the Board of Directors I would like to say thank you to our team of hard-working associates for your commitment to our company and our customers for your loyal support of our businesses over the past year.

Sincerely,

Gavin Watchorn CEO & President

## AML FOODS LIMITED UNAUDITED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 APRIL 2025

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(Expressed In thousands of Bahamian dollars)

	As At April 30, 2025		As At April 30, 2024	
Assets				
Current assets				
Cash and bank balances	\$	17,577	\$	9,200
Term deposits with original maturities greater than 90 days	Ψ	292	Ψ	289
Receivables, net of provision		1,200		819
Insurance claim receivable		23,150		-
Merchandise inventories, net of provisions		12,678		15,215
Other current assets		3,120		3,175
Total current assets		58,017		28,698
Non-current assets				
Other assets		3,138		4,088
Property, plant and equipment, net				
Land, land improvements and buildings		37,488		42,135
Equipment		8,268		7,070
Leasehold improvements		3,471		4,795
Work in progress		2,370		8,627
Total property, plant and equipment, net		51,597		62,627
Right of use asset, net		27,228		28,986
Goodwill		4,951		2,976
Total assets	\$	144,931	\$	127,375
Liabilities				
Current liabilities		00.070		40.070
Accounts payable and accrued expenses		20,673		16,272
Current portion of preference shares		1,360		-
Current portion of bank loan		3,129		2,544
Current portion of lease liability Total current liabilities		1,580		<u>1,892</u> 20,708
		26,742		20,708
Long-term liabilities				
Bank loan		19,790		16,624
Preference shares		5,441		6,801
Lease liability		29,693		30,787
Total long-term liabilities		54,924		54,212
Shareholders' equity				
Ordinary share capital		7,378		7,378
Contributed surplus		2,231		2,231
Revaluation surplus		7,951		7,951
Retained earnings		45,705		34,895
		63,265		52,455
Total liabilities and shareholders' equity	\$	144,931	\$	127,375

# AML FOODS LIMITED UNAUDITED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 APRIL 2025

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME

(Expressed In thousands of Bahamian dollars except share amounts)

	Qu A	Quarter ended April 30, 2024		
Sales	\$	56,178	\$	49,112
Cost of sales		(36,593)		(33,389)
Gross profit		19,585		15,723
Selling, general and administrative expenses		(14,240)		(12,699)
Loss on property revaluation		-		(237)
Other operating income		691		187
Loss on disposal of property, plant & equipment		(24)		(173)
Net operating profit		6,012		2,801
Interest expense		(571)		(568)
Dividends on preference shares		(102)		(102)
Insurance claim income		24,234		-
Loss from fire-related destruction		(21,059)		
Net profit	\$	8,514	\$	2,131

## OTHER COMPREHENSIVE INCOME

	 ıarter ended April 30, 2025	Quarter ended April 30, 2024		
Gain on property revaluation that will not be reclassified subsequently to profit or loss	\$ _	\$	897	
Other comprehensive income	-		897	
Total comprehensive income	\$ 8,514	\$	3,028	
Weighted average number of ordinary shares outstanding Earnings per share	\$ <u>15,008,048</u> 0.57	\$	<u>15,008,048</u> 0.14	

# AML FOODS LIMITED UNAUDITED INTERIM FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2025

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND COMPREHENSIVE INCOME

(Expressed In thousands of Bahamian dollars except share amounts)

	Year Ended April 30, 2025	Year Ended April 30, 2024
Sales	\$ 203,010	\$ 190,955
Cost of sales	(133,839)	(131,653)
Gross profit	69,171	59,302
Selling, general and administrative expenses	(56,381)	(52,639)
Loss on property revaluation	-	(237)
Other operating income	1,497	1,168
Loss on disposal of property, plant & equipment	(227)	(184)
Net operating profit	14,060	7,410
Interest expense	(2,265)	(2,100)
Dividends on preference shares	(408)	(408)
Insurance claim income	24,234	-
Loss from fire-related destruction	(21,059)	-
Net profit	\$ 14,562	\$ 4,902

## OTHER COMPREHENSIVE INCOME

	 ear Ended ril 30, 2025	Year Ended April 30, 2024		
Gain on property revaluation that will not be reclassified subsequently to profit or loss	\$ -	\$	897	
Other comprehensive income	-		897	
Total comprehensive income	\$ 14,562	\$	5,799	
Weighted average number of ordinary shares outstanding Earnings per share	\$ <u>15,008,048</u> 0.97	\$	<u>15,008,048</u> 0.33	

# AML FOODS LIMITED UNAUDITED INTERIM FINANCIAL STATEMENTS

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(Expressed In thousands of Bahamian dollars)

	No. of Shares ('000s)	Share Capital	Contributed Surplus	Revaluation Surplus	Retained Earnings	Total
Balance as of April 30, 2023	15,008	7,378	2,231	6,354	33,295	49,258
Net profit		-	-	-	4,902	4,902
Other comprehensive income		-	-	1,597	-	1,597
Declared Dividends (\$0.22 per share)		-	-		(3,302)	(3,302)
Balance as of April 30, 2024	15,008 \$	7,378	\$ 2,231	\$ 7,951	\$ 34,895 \$	52,455

	No. of Shares ('000s)	Shares		Contributed Surplus		Revaluation Surplus		Retained Earnings		Total	
Balance as of April 30, 2024	15,008	\$	7,378	\$	2,231	\$	7,951	\$	34,895 \$	52,455	
Net profit	-		-		-		-		14,562	14,562	
Declared Dividends (\$0.25 per share)			-		-		-		(3,752)	(3,752)	
Balance as of April 30, 2025	15,008	\$	7,378	\$	2,231	\$	7,951	\$	45,705 \$	63,265	

## AML FOODS LIMITED UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE YEAR ENDED APRIL 30, 2025

# CONSOLIDATED STATEMENT OF CASH FLOWS

(Expressed In thousands of Bahamian dollars)

	Year Ended April 30, 2025	Year Ended April 30, 2024
Cash flows from operating activities	-	-
Net profit	14,562	4,902
Depreciation and amortization	7,486	6,730
Dividends on preference shares	408	408
Increase in provision for doubtful debts	40	28
Increase in inventory provision	201	111
Loss on property revaluation	-	237
Loss on disposal of property, plant, and equipment	227	184
Loss from fire-related destruction of property, plant, and equipment	15,812	-
Loss from fire-related destruction of inventory	4,133	-
Insurance claim income	(24,234)	-
Interest on lease liability	1,502	1,469
Operating cash flow before changes in working capital	20,137	14,069
Working capital source / (use)		
Accounts receivable	(421)	(58)
Merchandising inventories	(1,797)	4,709
Other current assets	56	(116)
Other assets	950	(950)
Accounts payable and accrued expenses	1,985	(21)
Net cash provided by operating activities	20,910	17,633
Investing activities source / (use)		
Movement on term deposit	(3)	(3)
Additions to property, plant and equipment	(9,509)	(20,258)
Proceeds from insurance recovery for property, plant & equipment	3,500	8
Acquisition of business	(2,515)	-
Net cash used in investing activities	(8,527)	(20,253)
Financing activities source / (use)		
Dividends paid on ordinary shares	(3,752)	(3,302)
Dividends paid on preference shares	(408)	(408)
Repayment of bank loan	(2,526)	(2,840)
Proceeds from bank loan	6,277	13,923
Payment of lease liability	(3,597)	(3,629)
Net cash (used in) / provided by financing activities	(4,006)	3,744
Increase in cash and bank balances	8,377	1,124
Cash and bank balances, beginning of period	9,200	8,076
Cash and bank balances, end of period	17,577	9,200
Supplemental information:		
Interest received	2	3
Interest paid	1,178	1,031
	1,170	1,001

## AML FOODS LIMITED UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE PERIOD ENDED APRIL 30, 2025

## SEGMENT REPORTING

(Expressed in thousands of Bahamian Dollars)

The Company and its subsidiaries operate principally in three business segments: Food Distribution, Food Franchise and Corporate. The Food Distribution segment consists of the retail and club distribution of consumer and food products in Grand Bahama, Exuma and New Providence. The Food Franchise segment consists of the manufacturing and delivery of pizza in Grand Bahama and New Providence. The Corporate segment consists of the Company's real estate and corporate management.

	Food Distr	ribution	Food Fra	anchise	nise Corporate			idated
Three Months Ended	30-Apr-25	30-Apr-24	30-Apr-25	30-Apr-24	30-Apr-25	30-Apr-24	30-Apr-25	30-Apr-24
Sales	\$ 53,521	\$ 46,477	\$ 2,657	\$ 2,635	\$-	\$ -	\$ 56,178	\$ 49,112
Cost of sales	(35,759)	(32,579)	(834)	(810)	-	-	(36,593)	(33,389)
Gross Profit	17,762	13,898	1,823	1,825	-	-	19,585	15,723
Selling, general and administrative expenses	(9,052)	(7,976)	(1,521)	(1,500)	(3,667)	(3,223)	(14,240)	(12,699)
Other operating income	557	193	1	-	133	(6)	691	187
Loss on property revaluation	-	-		-		(237)	-	(237)
Loss on disposal of fixed assets	(24)	(173)	-	-	-	-	(24)	(173)
Interest expense	(353)	(387)	(13)	(11)	(205)	(170)	(571)	(568)
Dividends on preference shares	-	-	-	-	(102)	(102)	(102)	(102)
Insurance claim income	12,622				11,612		24,234	-
Loss from fire-related destruction	(13,248)	-	-	-	(7,811)	-	(21,059)	-
Net profit / (loss)	\$ 8,264	\$ 5,555	\$ 290	\$ 314	\$ (40)	\$ (3,738)	\$ 8,514	\$ 2,131

	Food Dist	ribution	Food Franchise Corporate		Consolidated			
Year Ended	30-Apr-25	30-Apr-24	30-Apr-25 3	30-Apr-24	30-Apr-25	30-Apr-24	30-Apr-25	30-Apr-24
Sales	\$ 191,920	\$ 180,661	\$ 11,090 \$	\$ 10,294	\$-	\$ -	\$ 203,010	\$ 190,955
Cost of sales	(130,222)	(128,273)	(3,617)	(3,380)	-	-	(133,839)	(131,653)
Gross Profit	61,698	52,388	7,473	6,914	-	-	69,171	59,302
Selling, general and administrative expenses	(35,511)	(33,755)	(6,387)	(5,900)	(14,483)	(12,984)	(56,381)	(52,639)
Other operating income	1,160	725	1	41	336	402	1,497	1,168
Loss on property revaluation	-	-	-	-	-	(237)	-	(237)
Loss on disposal of fixed assets	(227)	(184)	-	-	-	-	(227)	(184)
Interest expense	(1,444)	(1,431)	(58)	(38)	(763)	(631)	(2,265)	(2,100)
Dividends on preference shares	-	-	-	-	(408)	(408)	(408)	(408)
Insurance claim income	12,622				11,612		24,234	-
Loss from fire-related destruction	(13,248)	-	-	-	(7,811)	-	(21,059)	-
Net profit / (loss)	\$ 25,050	\$ 17,743	\$ 1,029 \$	\$ 1,017	\$(11,517)	\$(13,858)	\$ 14,562	\$ 4,902

### AML FOODS LIMITED UNAUDITED CONSOLIDATED INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED APRIL 30, 2025

## EXPLANATORY NOTES

#### 1. ACCOUNTING POLICIES

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards using the same accounting policies and methods of computation as the Consolidated Financial Statements for the year ended April 30, 2024 included in the 2024 Annual Report.

The consolidated financial statements include the accounts of AML Foods Limited, formerly Abaco Markets Limited, ("the Company") and its significant wholly owned subsidiaries: Solomon's Supercentre (Nassau) Limited, Cost Right Nassau Limited, Solomon's Club (Freeport) Limited, Thompson Wholesale Limited, Caribbean Franchise Holdings Limited, Solomon's Fresh Market Limited, Solomon's Exuma Limited, Eleuthera Markets Limited and Chef Direct Food Service Limited.

#### 2. DIVIDENDS

The Company paid an ordinary dividend of \$0.05 per share and an extraordinary dividend of \$0.03 per share on March 28, 2025 to shareholders of record on March 21, 2025.

#### 3. BANK LOANS

The Company has a total of five bank loans with RBC Royal Bank (Bahamas) Limited which each bear a blended interest rate of 3.60% per annum. The total remaining principal amount outstanding on the Company's loans was \$22.9m as at April 30, 2025.

#### 4. OLD TRAIL FIRE

On April 14, 2025, the Company's Old Trail building which housed two of its grocery locations, Solomon's Old Trail and Cost Right Nassau was damaged due to a fire. As a result of the fire, the Company recorded losses totaling \$21.0m which comprised of \$15.8m from write off of property, plant and equipment, \$4.1m from inventory damaged, and \$1.1m from other fire related expenses which are included in Loss from Fire-Related Destruction in the Consolidated Statement of Profit or Loss and Comprehensive Income.

The Company's assets at these locations were insured and as a result of the losses, the Company recorded insurance income of \$24.2m net of value-added-tax ("VAT") comprising \$20.4m for property, plant & equipment losses and \$3.8m for inventory losses which are recorded in Insurance Claim Income in the Consolidated Statement of Profit or Loss and Comprehensive Income. As of April 30, 2025, the Company received \$3.5m of the sums insured inclusive of VAT from insurers. Total receivables from insurers of \$23.2m inclusive of VAT are included in Insurance Claim Receivable on the Consolidated Statement of Financial Provision.

The Company also has various insurance policies which cover business interruption losses related to net profit, payroll and various inter-Company charges. Any insurance proceeds received from claims on these policies will be reported in the period they relate to subsequent to April 30, 2025.

### 5. SUBSEQUENT EVENTS

Subsequent to April 30, 2025, the Company received cash totaling \$23.1m, inclusive of VAT from insurers related to the Old Trail Fire.

On July 4, 2025, the Board of Directors approved an ordinary dividend of \$0.05 per share and an extraordinary dividend of \$0.03 per share payable on July 21, 2025 to shareholders of record on July 16, 2025.

## AML FOODS LIMITED

### AUDITORS

Deloitte & Touche 2<sup>nd</sup> Terrace West, Centreville P.O. Box N-7120 Nassau, The Bahamas

#### BANKERS

RBC Royal Bank (Bahamas) Limited Royal Bank House East Hill Street P.O. Box N-7459 Nassau, The Bahamas

#### LEGAL COUNSEL

Higgs & Johnson Ocean Centre, Montagu Foreshore East Bay Street P.O. Box N-3247 Nassau, The Bahamas

## **REGISTRAR & TRANSFER AGENTS**

Bahamas Central Securities Depository 2<sup>nd</sup> Floor, Fort Nassau Centre Hilton British Colonial, Suite 202 Bay Street P.O. Box EE-15672 Nassau, The Bahamas

#### DIRECTORS

Franklyn Butler, II (Chairman) Robert L. Sands Meike de Vaere Tara Cooper Burnside Jeff Gordman Sunil Chatrani Juan Lopez Gavin Watchorn

#### AML FOODS LIMITED

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